## U.S. Départment of Justice

Washington, DC 20530

Exhibit A OMB NO. 1105-0003 To Registration Statement Pursuant to the Foreign Agents Registration Act of 1938, an amended

Privacy Act Statement. Every registration statement, short form registration statement, supplemental statement, exhibit, amendment, copy of informational materials or other document or information filed with the Attorney General under this Act is a public record open to public examination, inspection and copying during the posted business hours of the Registration Unit in Washington, D.C. One copy of every such document, other than informational materials, is automatically provided to the Secretary of State pursuant to Section 6(b) of the Act, and copies of any and all documents are routinely made available to other agencies, departments and Congress pursuant to Section 6(c) of the Act. The Attorney General also transmits a semi-annual report to Congress on the Administration of the Act which lists the names of all agents registered under the Act and the foreign principals they represent. This report is available to the public. Finally, the Attorney General intends, at the earliest possible opportunity, to make these public documents available on the Internet on the Department of Justice World Wide Web site.

Public Reporting Burden. Public reporting burden for this collection of information is estimated to average.49 hours per response, including the time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information. Send comments regarding this burden estimate or any other aspect of this collection of information, including suggestions for reducing this burden to Chief, Registration Unit, Criminal Division, U.S. Department of Justice, Washington, DC 20530; and to the Office of Information and Regulatory Affairs, Office of Management and Budget, Washington, DC 20503.

# Furnish this exhibit for EACH foreign principal listed in an initial statement

and for EACH additional foreign	n principal acquired subsequently.		
1. Name of Registrant  Hogan & Hartson LLP  555 13 <sup>th</sup> Street, NW  Washington, DC 20004-1109		2. Registration No. 2244	
3. Name of Foreign Principal  Government of Qatar	4. Principal address of foreign p  Doha, State of Qatar	ign principal	
5. Indicate whether your foreign principal is one of the following:    Foreign government     Foreign political party     Foreign or domestic organization: If either, check one of the partnership     Corporation     Association     Individual-State nationality		CRM/ISS RECISTRATION UNIT 2003 JUL 14 PM 3: 36	
<ul> <li>6. If the foreign principal is a foreign government, state: <ul> <li>a) Branch or agency represented by the registrant. Emb</li> <li>b) Name and title of official with whom registrant deals.</li> </ul> </li> <li>7. If the foreign principal is a foreign political party, state: <ul> <li>a) Principal address. N/A</li> <li>b) Name and title of official with whom registrant deals.</li> <li>c) Principal aim</li> </ul> </li> </ul>	eassy of the State of Qatar 4200 Wisconsin Ave., NW, Was His Excellency Badner Omar Al-	•	
r	L. OPD 47		

a) State the nature of the business	or activity of this foreign principal		
N/A			
b) Is this foreign principal			
Supervised by a foreign governmen	at, foreign political party, or other foreign principal	Yes 🔲	No 🗌
Owned by a foreign government, for	oreign political party, or other foreign principal	Yes	No 🗌
Directed by a foreign government,	foreign political party, or other foreign principal	Yes 🗌	No 🗌
Controlled by a foreign governmen	t, foreign political party, or other foreign principal	Yes 🗌	No 🔲
Financed by a foreign government,	foreign political party, or other foreign principal	Yes 🗌	No 🗌
Subsidized in part by a foreign gov	ernment, foreign political party, or other foreign principal	Yes 🗌	No 🗌
Explain fully all items answered "Yes"	in Item 8(b). (If additional space is needed a fill insert page n	nust be used.)	
N/A			
			-
	on and is not owned or controlled by a foreign government,	foreign poli	tical party o
other foreign principal, state who owns		foreign poli	tical party o
		foreign poli	tical party o
other foreign principal, state who owns		foreign poli	tical party o
other foreign principal, state who owns		foreign poli	tical party o
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other foreign principal, state who owns		foreign poli	tical party o
other foreign principal, state who owns N/A	and controls it.	foreign poli	tical party o
other foreign principal, state who owns			

### ·U.S. Department of Justice

Washington, DC 20530

Exhibit B
To Registration Statement

OMB NO. 1105-0007

Pursuant to the Foreign Agents Registration Act of 1938, an amended

INSTRUCTIONS: A registrant must furnish as an Exhibit B copies of each written agreement and the terms and conditions of each oral agreement with his foreign principal, including all modifications of such agreements, or, where no contract exists, a full statement of all the circumstances by reason of which the registrant is acting as an agent of a foreign principal. One original and two legible photocopies of this form shall be filed for each foreign principal named in the registration statement and must be signed by or on behalf of the registrant.

Privacy Act Statement. Every registration statement, short form registration statement, supplemental statement, exhibit, amendment, copy of informational materials or other document or information filed with the Attorney General under this Act is a public record open to public examination, inspection and copying during the posted business hours of the Registration Unit in Washington, D.C. One copy of every such document, other than informational materials, is automatically provided to the Secretary of State pursuant to Section 6(b) of the Act, and copies of any and all documents are routinely made available to other agencies, departments and Congress pursuant to Section 6(c) of the Act. The Attorney General also transmits a semi-annual report to Congress on the Administration of the Act which lists the names of all agents registered under the Act and the foreign principals they represent. This report is available to the public. Finally, the Attorney General intends, at the earliest possible opportunity, to make these public documents available on the Internet on the Department of Justice World Wide Web site.

Public Reporting Burden. Public reporting burden for this collection of information is estimated to average .33 hours per response, including the time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, and completing and reviewing the collection of information. Send comments regarding this burden estimate or any other aspect of this collection of information, including suggestions for reducing this burden to Chief, Registration Unit, Criminal Division, U.S. Department of Justice, Washington, DC 20530; and to the Office of Information and Regulatory Affairs, Office of Management and Budget, Washington, DC 20503.

1.	Name of Registrant	2.	Registration No.		
	Hogan & Hartson L.L.P.		2244		
3.	Name of Foreign Principal				
	Government of Qatar				
	Check Appropriate Boxes				
4. A The agreement between the registrant and the above-named foreign principal is a formal written contract. If this tox is checked, attach a copy of the contract to this exhibit.					
5. There is no formal written contract between the registrant and the foreign principal. The agreement with the above-named foreign principal has resulted from an exchange of correspondence. If this box is checked, attach a copy of all pertinent correspondence, including a copy of any initial proposal which has been adopted by reference in such correspondence.					
	6. The agreement or understanding between the registrant and the foreign principal is the result of neither a formal written contract nor an exchange of correspondence between the parties. If this box is checked, give a complete description below of the terms and conditions of the oral agreement or understanding, its duration, the fees and expenses, if any, to be received.				

7. Describe fully the nature and method of performance of the above indicated agreement or understanding.

As requested by the foreign principal, registrant will render strategic advice and counseling to the foreign principal in all areas of strategic interest, including U.S.-Qatar security, political and economic relations, Persian Gulf and Middle Eastern political and security issues, and Qatar's international economic standing. Registrant also may render advice and representation to the foreign principal on U.S. laws, regulations, policies and actions by the Executive Branch, U.S. Congress, and U.S. Government agencies that may affect or relate to the activities and interests of the foreign principal.

8. Describe fully the activities the registr	ant engages in or proposes to engage in on beh	alf of the above foreign principal.
See Item #8 above.		
9. Will the activities on behalf of the abordootnote below? Yes	ove foreign principal include political activities  No   No	s as defined in Section 1(0) of the Act and in the
If yes, describe all such political activities with the means to be employed to achieve		interests or policies to be influenced together
		•
		<i>,</i>
Date of Exhibit B	Name and Title	Signature
July 14, 2003	Jeanne S. Archibald, Partner	Jannes. Ochbeld
Formote: Political activity as defined in Section I (o) of the Act means any a or any section of the public within the United States with reference to formula of a foreign country or a foreign political party.	activity which the person engaging in believes will, or that the person intends to ilating, adopting, or changing the domestic or foreign policies of the United Staf	in any way influence any agency or official of the Government of the United States as or with reference to the political interests, policies, or relations of a government

## **HOGAN & HARTSON**

L.L.P.

JEANNE S. ARCHIBALD

PARTNER

(202) 637-5740

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COLUMBIA SQUARE
555 THIRTEENTH STREET, NW
WASHINGTON, DC 20004-1109
TEL (202) 637-5600
FAX (202) 637-5910
WWW.HHLAW.COM

May 23, 2003

His Excellency Badner Omar Al-Dafa Ambassador Embassy of the State of Qatar 4200 Wisconsin Avenue, N.W. Suite 200 Washington, D.C. 20016

Dear Ambassador Dafa:

We are pleased that the Embassy of Qatar has engaged Hogan & Hartson L.L.P. ("Hogan & Hartson") to provide the State of Qatar ("Qatar") with strategic advice and counseling in all areas of strategic interest to your government including U.S.-Qatar security, political and economic relations; Persian Gulf and Middle Eastern political and security issues; and Qatar's international economic standing.

This letter is intended to formalize our retention, as required by applicable Rules of Professional Conduct. It sets forth how we propose to staff the matter, describes the billing arrangement, discusses certain of our confidentiality obligations, and addresses certain conflict of interest understandings. This letter also will be applicable to all other matters in which Qatar may engage us.

1. Staffing and Basis of Legal Services. Dr. Flynt Leverett will lead a team with assistance from Jeanne S. Archibald and others in Hogan & Hartson, as needed. We will provide our strategic advice and counseling services for a monthly retainer of \$40,000 plus any other charges, including travel, which will be billed in accordance with the attached schedule. In addition to Dr. Leverett, other Hogan & Hartson personnel will be available to provide general strategic advice to Qatar. We would, of course, be delighted to undertake additional projects for, or provide additional services to, Qatar; such additional services would be subject to a separate billing arrangement to be mutually agreed. As we discussed in our meeting, Hogan & Hartson and Qatar each agree to consult upon request of the

other if, at any time, the retainer appears inconsistent with the level of services actually rendered or requested.

- 2. Payment of Fees and Other Charges. We will bill you monthly for legal services and other charges (other charges being billed in accordance with the attached schedule). Payment will be due within 30 days of the date of our statement. If major third-party charges are incurred in connection with the representation, such as printing bills, filing fees, court reporting fees, and expert witness fees, our normal practice is to forward such statements directly to you for payment.
- 3. Retainer. We will require an advance retainer of \$40,000 which will be credited against our statements for fees and other charges. We understand that Qatar consents to the firm's depositing the advance retainer in the firm's operating account. We will return any unearned portion of the advance retainer to Qatar promptly at the conclusion of our representation on this matter.
- 4. <u>Conflicts and Confidential Information</u>. Hogan & Hartson is a large law firm with multiple offices around the world. Because of the firm's size and geographic scope, as well as the breadth and diversity of our practice, other present or future clients of the firm inevitably will have contacts with Qatar. Accordingly, to prevent any future misunderstanding and to preserve the firm's ability to represent Qatar and our other clients, we confirm the following understanding about certain conflicts of interest issues:
  - a) We will not represent any other client in any matter in which we are also representing Qatar unless we have Qatar's express agreement that we may do so.
  - b) In the absence of a conflict as described in subparagraph (a) above, you acknowledge that we will be free to represent any other client either generally or in any specific matter in which Qatar may have an interest.
  - c) The effect of subparagraph (b) above is that we may represent another client on any issue or matter in which Qatar might have an interest, including, but not limited to:
    - (i) Preparation and negotiation of agreements; licenses; mergers and acquisitions; joint ventures; loans and

financings; securities offerings; bankruptcy or insolvency; patents, copyrights, trademarks, trade secrets or other intellectual property; real estate; government contracts; the protection of rights; representation before regulatory authorities; and

- (ii) Representation and advocacy with respect to legislative issues, policy issues, administrative proceedings, or rulemakings.
- d) We do not view this advance consent to permit unauthorized disclosure or use of any client confidences. Under applicable Rules of Professional Conduct, we are obligated to and shall preserve the confidentiality of any confidential information Qatar provides to us. In this connection, we may obtain nonpublic personal information about Qatar in the course of our representation. We restrict access to Qatar's nonpublic personal information to firm personnel who need to know that information in connection with our representation and, as appropriate, third parties assisting in that representation. We maintain appropriate physical, electronic, and procedural safeguards to protect Qatar's nonpublic personal information. We do not disclose nonpublic personal information about our clients or former clients to anyone, except as permitted by law and applicable Rules of Professional Conduct.
- e) We will not disclose to Qatar or use on its behalf any documents or information with respect to which we owe a duty of confidentiality to another client or person.
- f) The fact that we may have Qatar's documents and/or information, which may be relevant to another matter in which we are representing another client, will not prevent us from representing that other client in that matter without any further consent from Qatar. In such a case, however, we will put in place screening or other arrangements to ensure that the confidentiality of Qatar's documents and/or information is maintained.

- 5. <u>Client Identification</u>. This will confirm our understanding that the State of Qatar is our client for the specific matters on which it engages us, and we shall not be deemed to represent any commercial entities in which it has an interest unless we expressly agree in writing to do so. Any proposed expansion of the representation of Qatar to include any such entities is subject to and contingent upon execution of an engagement letter directly with them.
- 6. <u>Foreign Agents Registration Act</u>. Please note that, under certain circumstances, lawyers who lobby officials of the executive or legislative branches or federal agencies must publicly disclose such activities under the Foreign Agents Registration Act. If our activities on behalf of Qatar trigger the Act's registration and reporting requirements, we will have to file reports, which will be made available to the public, disclosing our representation of Qatar, the nature of our "lobbying" activities on behalf of Qatar, and the firm's income from such activities.
- 7. Application of these Terms. This letter and the accompanying schedule will govern our relationship with you even if you do not sign and return a copy of the letter. If you retain us as agent for a third party, you confirm that you have authority to retain us on such terms. If you disagree with any of the terms, you should so advise us immediately by return correspondence. This letter agreement supersedes any prior agreement with Qatar with respect to our engagement to provide professional services to you.

We look forward to working with you on this matter and to developing a more extensive relationship with Qatar. Please sign and return this letter to us at your earliest convenience.

> Sincerely, Jeanne & Chehibeld

Jeanne S. Archibald

Embassy of the State of Qatar

Name Boder AIDAFA
Title Ambassager

Date May, 19, 03

#### STANDARD SCHEDULE OF OTHER CHARGES

Other charges incurred in connection with this representation will be billed on the following basis until further notice: secretarial overtime resulting from time-sensitive or unusual requests from clients at \$32/hour, other staff at \$20/hour; outgoing facsimiles at discounted AT&T Direct Dial Long Distance rates (described below) plus \$1.50 per page; in-house photocopying at \$0.20/page; Word Processing at \$25/hour for operators and \$35/hour for proofreaders; \$1.80 binding charges for letter-size documents and \$2.10 for legal-size documents; and long distance charged at approximately 56% of standard AT&T Direct Dial Long Distance rates based on negotiated volume discount. The following items are billed at actual cost: computerized research, express delivery services, postage, outside messengers, outside photocopies, transcripts, food services, and all additional charges.